

**FAO REGIONAL WORKSHOP ON OPPORTUNITIES AND CHALLENGES IN  
ECONOMIC AND POST-HARVEST ISSUES RELATED TO  
MARKET ACCESS FOR FISHERIES AND AQUACULTURE PRODUCTS**

Venue: Padma Resort Legian  
Jl. Padma No.1, Legian, Kec. Kuta, Kabupaten Badung  
Bali 80361, Indonesia

Date: 1 to 3 October 2024

Organizers: FAO and the Ministry of Marine Affairs and Fisheries of Indonesia,  
with the technical support of INFOFISH

**Objectives:**

The workshop aims to foster a shared comprehension and constructive discussion regarding the difficulties and advantages encountered by the countries in the region in post-harvest activities while producing and exporting their fisheries and aquaculture products.

In particular, the workshop will:

- Present a comprehensive analysis of the global and regional production, trade, and market trends for fisheries and aquaculture products
- Provide the chance to examine the issues and consequences related to key post-harvest activities that impact the competitiveness of fisheries and aquaculture products.
- Examine the obstacles affecting the access of fisheries and aquaculture products from the region to the primary importing markets.
- Establish a platform for deliberating on strategies to improve the ability of small-scale fisheries to access markets.
- Provide information on emerging trends in trade agreements that include non-traditional clauses, particularly focusing on sustainability.
- Examine the obstacles in the implementation process and identify the specific requirements for enhancing the capabilities of countries in the region to implement the WTO Fisheries Subsidies Agreement effectively, with a particular emphasis on better understanding the OECD Fisheries Support Estimate elements.

## PROVISIONAL PROGRAMME

Day 1 – 1 October 2024 (Tuesday)	
08:30 h-09:00 h	<b>Registration of the Participants</b>
09:00 h -09:40 h	<b>OPENING OF THE WORKSHOP</b>  <b>Emcee: Ms. Firoza Buranudeen, INFOFISH</b>  <b>Opening Remarks:</b> <ul style="list-style-type: none"> <li>- Ministry of Marine Affairs and Fisheries of Indonesia - Mr. Lotharia Latif, Director General of Capture Fisheries</li> <li>- FAO Indonesia (FAOID) – Mr Rajendra Aryal, FAO Representative for Indonesia</li> </ul>
09:40 h – 09:45 h	A photo opportunity
09:45 h -10:30 h	<b>Presentation on global and regional production, trade, and market trends for fisheries and aquaculture products</b> <i>FAO presentation</i> <i>Mr. Marcio Castro de Souza</i>  <b>Presentation of the participating countries</b>  <i>Each country will give a brief presentation (approximately 5 minutes) on national production, trade opportunities, and challenges. If feasible, presentations should highlight specific fisheries and aquaculture products that have comparative advantages or are experiencing bottlenecks for export, niche products, market differentiation of specific regions of the country, and other similar issues.</i>
10:30 h – 11:00 h	Refreshment break (AM)
11:00 h – 13:00 h	Continuation of the previous session
13:00 h – 14:00 h	Lunch break

14:00 h – 15:30 h	<p><b>Transparency, Traceability, and Certification of Fisheries and Aquaculture Products</b></p> <p><i>FAO remote presentation</i> <i>Mr. Dimitar Taskov</i></p> <p><b>Testimony of the participating countries and open debate</b></p> <p><i>Participants are requested to provide information about the current state of transparency, traceability, and certification in their respective countries, how it may be improved, and any relevant insights or lessons learned from implementation actions. Participants are encouraged to provide explicit linkages between challenges involving traceability and certification and access to international markets.</i></p>
15:30 h – 15:50 h	Refreshment break (PM)
15:50 h – 17:15 h	<p><b>Loss and waste in the fisheries and aquaculture sector – the global situation and the support of FAO</b></p> <p><i>FAO remote presentation</i> <i>Mr. Omar Peñarubia and Mr. Ansen Ward</i></p> <p><b>Testimony of the participating countries and open debate</b></p> <p><i>Participants are encouraged to share information about their countries' current food loss and waste situation, including whether the phenomenon is concentrated in specific areas of the value chain, the mechanisms in place to reduce it, the relationship between the government and the private sector, circular economy examples, and the main challenges to fostering this development.</i></p>
18:30 h – 21:00 h	<p><b>RECEPTION DINNER</b></p> <p><b>Emcee: MMAF Indonesia</b></p>
Day 2 – 2 October 2024 (Wednesday)	

09:30 h – 11:00 h	<p><b>Trade barriers and market access</b></p> <p><i>FAO hybrid presentation</i>  <i>Mr. Marcio Castro de Souza and Mr. William Griffin</i></p> <p><b>Testimony of the participating countries and open debate</b></p> <p><i>Participants are expected to bring their experience dealing with existing preferential agreements, including those that include non-traditional clauses, how the private sector and government address preferential compliance, the challenges of preferential access, the likelihood of existing tariff escalation, and intra-regional trade opportunities.</i></p>
11:00 h – 11:20 h	Refreshment break (AM)
11:20 h – 12:30 h	<p><b>IUU fishing and the negative economic impacts on different stakeholders</b></p> <p><i>FAO remote Presentation</i>  <i>Ms. Shelley Clarke</i></p> <p><b>Testimony of the participating countries and open debate</b></p> <p><i>Participating countries are encouraged to discuss how IUU fishing may impact potential exports or create unfair competition in national markets. Is there any example of market disruption associated with IUU operations? What governments can do?</i></p>
12:30 h – 13:30 h	Lunch break
13:30 h – 14:30 h	<p><b>Trade agreements, preferential access, and non-traditional clauses</b></p> <p><i>FAO presentation</i>  <i>Mr Marcio Castro de Souza</i></p> <p><b>Testimony of the participating countries and open debate</b></p> <p><i>Participating countries are encouraged to list obstacles they face when exporting fisheries and aquaculture products to major importing markets. How can these challenges be overcome? How can FAO assist in advancing market access in those cases?</i></p>

14:30 h – 15:00 h	<b>The WTO Agreement on Fisheries Subsidies and the Fish Fund – Current Status</b> <i>Opening remarks by WTO Deputy Director General Ms Angela Ellard (remote)</i> <i>WTO remote presentation</i> <i>Ms. Sainabou Taal</i>
15:00 h – 15:20 h	Refreshment break (PM)
15:20 h – 15:50 h	<b>The WTO Agreement on Fisheries Subsidies in a nutshell from an FAO perspective</b> <i>FAO remote presentation</i> <i>Ms. Pinar Karakaya</i>
15:50 h – 17:30 h	Discussion with participants about the specific requirements for enhancing the capacity of countries in the region to implement the WTO Agreement on Fisheries Subsidies successfully. What do countries expect from FAO regarding technical assistance with fisheries issues, including notification requirements, for implementing the Agreement?
<b>Day 3 – 3 October 2024 (Thursday)</b>	
09:30 h – 10:30 h	<b>Small-scale fisheries</b> <i>International Pole &amp; Line Foundation presentation</i> <i>Ms. Shannon Hardisty, Social Responsibility Director</i> <b>Testimony of the participating countries and open debate</b> <i>Participants are invited to provide elements related to small-scale fisheries production and market access, particularly involving reaching international markets. Are there any success stories on a national level? What are the major challenges? How can we increase opportunities for small-scale fisheries and market access?</i>
10:30 h – 10:50 h	Refreshment break (AM)

10:50 h – 12:15 h	<b>Summary of the Post Harvest themes discussed during the week</b> <i>A comprehensive overview of the discussions carried out throughout the week involving the global trade of fisheries and aquaculture products will be provided. Participants are encouraged to contribute with additional components and establish the necessary associations between the topics.</i>
12:15 h – 12:30 h	<b>CLOSING OF THE WORKSHOP</b>
12:30 h	Lunch