

## Training Agenda

### Day 1 – 4 June 2024 (Tuesday)

08:15 h - 08:50 h (Jakarta, GMT+7) 03:15 h - 03:50 h (Rome, GMT+2)	<b>Pre-Session Activities</b> Registration
09:00 h - 09:30 h (Jakarta, GMT+7) 04:00 h - 04:30 h (Rome, GMT+2)	<b>Opening of the Training</b> <ul style="list-style-type: none"> <li>– INFOFISH, MMAF and FAO</li> <li>– Self-introduction of the participants</li> </ul>
<b>Session 1 – International Trade of Fisheries and Aquaculture – An Introduction</b>	
09:30 h - 10:30 h (Jakarta, GMT+7) 04:30 h - 05:30 h (Rome, GMT+2)	<b>Current trends of fisheries and aquaculture products – A Global Perspective</b> <i>To provide participants with a comprehensive overview of global fisheries and aquaculture products, including recent trends, leading players, primary commodities, trading patterns, and the importance of small-scale fishers and developing countries as producers, among other topics.</i> Presenter: Mr Marcio Castro de Souza (FAO)
	<b>Basic principles applicable to global fish trade</b> <i>The fundamental concepts related to international trade in fisheries and aquaculture products, such as non-discrimination, transparency, and predictability, will be presented pragmatically, emphasizing their importance in ensuring fair trade practices and flows.</i> Presenter: Ms Bhakti Anand (FAO)
10:30 h – 10:50 h (Jakarta, GMT+7) 05:30 h – 05:50 h (Rome, GMT+2)	<b>Refreshment Break</b>

## Session 2 – International Instruments in Fisheries and Aquaculture Governance and their Interconnectivity with International Trade

<p>10:50 h – 12:00 h (Jakarta, GMT+7) 05:50 h – 07:00 h (Rome, GMT+2))</p>	<p><b>The Main Global Instruments</b></p> <p><i>The leading global instruments related to fisheries from a trade perspective. The instruments will be presented to show their impact and interconnectedness with the trade of fisheries and aquaculture, focusing on clauses related to international obligations and compliance requirements.</i></p> <p><i>Some instruments to be analyzed are the United Nations Convention on the Law of the Sea (UNCLOS), the WTO Agreements from a fisheries and aquaculture angle, and the Fish Stock Agreement.</i></p> <p>Presenter: Mr Marcio Castro de Souza (FAO)</p> <p><b>FAO Instruments</b></p> <p><i>To present the FAO's primary fish instruments, highlighting their goals and general characteristics, focusing on their support for international trade in fisheries and aquaculture products. In addition, the primary areas of the FAO Fisheries and Aquaculture Division will be outlined.</i></p> <p><i>Among the FAO instruments to be analyzed there will be the FAO Code of Conduct for Responsible Fisheries, the International Plans of Action (IPOAs), the Voluntary Guidelines for Securing Sustainable Small-Scale Fisheries (the SSF Guidelines), the FAO Agreement on Port State Measures (PSMA), the FAO Voluntary Guidelines for Catch Documentation Schemes (CDS), the FAO Technical Guidelines on Aquaculture Certification, the FAO Guidelines for the Ecolabelling of Fish and Fishery Products from Inland Capture Fisheries, and the FAO Guidelines for the Ecolabelling of Fish and Fishery Products from Marine Capture Fisheries.</i></p> <p>Presenter: Mr Marcio Castro de Souza (FAO)</p> <p><b>The Sustainable Development Goals (SDGs)</b></p> <p><i>The Sustainable Development Goals (SDGs) will be addressed regarding market access and business prospects, focusing on market access and business prospects, with an approach on SDG 14 and the general framework of SDG 10 and SDG targets 2.b, 2.c, and 17.1</i></p> <p>Presenter: Ms Bhakti Anand (FAO)</p>
<p>12:00 h – 12:15 h (Jakarta, GMT+7) 07:00 h – 07:15 h (Rome, GMT+2)</p>	<p>Photo Opportunity</p>
<p>12:15 h – 13:30 h (Jakarta, GMT+7) 07:15 h – 08:30 h (Rome, GMT+2)</p>	<p><b>Lunch</b></p>

13:30 h – 14:00 h (Jakarta, GMT+7) 08:30 h – 09:00 h (Rome, GMT+2)	Continuation of Session 2
<b>Session 3 – International Classification of Fisheries and Aquaculture Products and Import Tariffs</b>	
14:00 h – 15:00 h (Jakarta, GMT+7) 09:00 h – 10:00 h (Rome, GMT+2)	<p><b>The International Classification of Products</b></p> <p><i>The history of international product classification and the function of the World Customs Organization (WCO) will be explained. The WCO Harmonized System will be scrutinized, specifically its structure and classification pattern, the General Rules of Interpretation, the fish classification structure, and some peculiarities of fisheries and aquaculture products.</i></p> <p>Presenter: Mr Marcio Castro de Souza (FAO)</p> <p><b>Import Tariffs</b></p> <p><i>Description of the various tariff types, including the relevant elements of tariff escalation and tariff peaks. The role of the World Trade Organization (WTO) in tariffs and how information might be collected, including in support of the private sector, will be examined.</i></p> <p>Presenter: Ms Bhakti Anand (FAO)</p>
15:00 h – 15:20 h (Jakarta, GMT+7) 10:00 h – 10:20 h (Rome, GMT+2)	Refreshment Break
15:20 h – 16:00 h (Jakarta, GMT+7) 10:20 h – 11:00 h (Rome, GMT+2)	Continuation of Session 3

**Day 2 – 5 June 2024 (Wednesday)**

09:00 h – 09:15 h  
(Jakarta, GMT+7)  
04:00 h – 04:15 h  
(Rome, GMT+2)

Summary of Day 1

**Session 4 – Preferential Access for Fisheries and Aquaculture Products**

09:15 h – 10:30 h  
(Jakarta, GMT+7)  
04:15 h – 05:30 h  
(Rome, GMT+2)

**Preferential Trade Agreements**

*To illustrate the basic framework of preferential trade agreements, including standard features, clauses related to the origin of products (general and specific rules), and novel clauses regarding sustainability issues.*

Presenters: Mr Marcio Castro de Souza (FAO) and Ms Bhakti Anand (FAO)

**Unilateral Tariff Preferences**

*To inform on the various types of unilateral tariff preferences, the basic types of clauses related to identifying the origin of the products, the different types of tariff reductions, and the corresponding revisions for specific existing schemes.*

Presenter: Mr Marcio Castro de Souza (FAO)

10:30 h – 10:50 h  
(Jakarta, GMT+7)  
05:30 h – 05:50 h  
(Rome, GMT+2)

**Refreshment Break**

10:50 h – 11:15 h  
(Jakarta, GMT+7)  
05:50 h – 06:15 h  
(Rome, GMT+2)

Continuation of Session 4

Session 5 – Market Access and the Importance of Fish Legality	
11:15 h – 12:15 h (Jakarta, GMT+7) 06:15 h – 07:15 h (Rome, GMT+2)	<b>IUU fishing</b> <i>Explanation of how combating IUU fishing has become required to enter some international markets. Examining the FAO Agreement on Port State Measures (PSMA), the IPOA-IUU, and the IPOA-Capacity from a trade perspective, as well as the relevance of effective national policies in reaping the benefits of market access opportunities.</i> Remote Presenter: Ms Shelley Clarke (FAO)
12:15 h – 12:30 h (Jakarta, GMT+7) 07:15 h – 07:30 h (Rome, GMT+2)	<b>Fraud</b> <i>Inform on the significant fraud issues involving fisheries and aquaculture products, their impact on the country's and market access reputation, and related difficulties.</i> Presenter: Mr Marcio Castro de Souza (FAO)
12:30 h – 13:45 h (Jakarta, GMT+7) 07:30 h – 08:45 h (Rome, GMT+2)	<b>Lunch</b>
13:45 h – 14:15 h (Jakarta, GMT+7) 08:45 h – 09:15 h (Rome, GMT+2)	<b>International Trade in Endangered Species</b> <i>Presentation of the Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES), its appendices, and the regulatory framework impacting the trade of fisheries and aquaculture products.</i> Remote Presenter: Mr Kim Friedman (FAO)
14:15 h – 15:00 h (Jakarta, GMT+7) 09:15 h – 10:00 h (Rome, GMT+2)	<b>Transparency, Traceability, and Certification of Fisheries and Aquaculture Products</b> <i>Explanation of the importance of transparency in government policies affecting fisheries and aquaculture to improve market access and compliance with present and future international instruments. Inform on market and sustainability standards related to the value chain of fisheries and aquaculture products, including certification schemes.</i> <i>The main FAO supporting instruments to promote private and public compliance and implementation initiatives are discussed.</i> Remote Presenter: Ms Nada Bougouss (FAO)
15:00 h – 15:20 h (Jakarta, GMT+7) 10:00 h – 10:20 h (Rome, GMT+2)	<b>Refreshment Break</b>

## Session 6 – Non-Tariff Measures and Technical Barriers to Trade

<p>15:20 h – 15:35 h (Jakarta, GMT+7)</p> <p>10:20 h – 10:35 h (Rome, GMT+2)</p>	<p><b>Basic Concepts</b></p> <p><i>An explanation of the distinction between non-tariff measures and barriers and examining their changing patterns.</i></p> <p>Presenters: Mr Marcio Castro de Souza (FAO) and Ms Bhakti Anand (FAO)</p>
<p>15:35 h – 17:00 h (Jakarta, GMT+7)</p> <p>10:35 h – 13:00 h (Rome, GMT+2)</p>	<p><b>The WHO/FAO Codex Alimentarius standards and guidelines</b></p> <p><i>Presentation of the WHO/FAO Codex Alimentarius standards and guidelines, the role played by FAO, and the associated main instruments addressing fisheries and aquaculture products.</i></p> <p>Remote Presenter: Ms Esther Garrido Gamarro (FAO)</p> <p><b>The Basic Food Safety Requirements of the Major Import Markets</b></p> <p><i>The primary food safety requirements of the major import markets will be presented, together with an assessment of the primary causes of border rejections in selected markets.</i></p> <p>Remote Presenter: Ms Esther Garrido Gamarro (FAO) or Ms Giulia Loi (FAO)</p>

**Day 3 – 6 June 2024 (Thursday)**

**Session 7 – Practical Session on Resources for Market Access Information and Market Analysis**

10:00 h – 10:15 h (Jakarta, GMT+7) 05:00 h – 05:15 h (Rome, GMT+2)	Summary of Day 2
10:15 h – 11:15 h (Jakarta, GMT+7) 05:15 h – 06:15 h (Rome, GMT+2)	<b>Online Tools for Market Access</b> <i>Systematically explore online tools to collect information on market access issues for fisheries and aquaculture products and market analysis on selected species.</i> Presenters: Ms Bhakti Anand (FAO) and Mr William Griffin (FAO)
11:00 h – 11:20 h (Jakarta, GMT+7) 06:00 h – 06:20 h (Rome, GMT+2)	<b>Refreshment Break</b>
11:20 h – 12:00 h (Jakarta, GMT+7) 06:20 h – 07:00 h (Rome, GMT+2)	<b>Discussion</b> Discuss the various online tools and issues faced when accessing the tools to collect information. Facilitator: Ms Bhakti Anand (FAO) and Mr William Griffin (FAO)
12:00 h – 14:00 h (Jakarta, GMT+7) 07:00 h – 09:00 h (Rome, GMT+2)	<b>Lunch</b>

Session 8 – Market Access from a Small-Scale Operator Perspective	
14:00 h – 15:00 h (Jakarta, GMT+7) 09:00 h – 10:00 h (Rome, GMT+2)	<p><b>The Value of Small-Scale Fisheries in Production and Trade and the Importance of the FAO Voluntary Guidelines for Securing Sustainable Small-Scale Fisheries</b></p> <p><i>Presentation of the importance of small-scale fishers and the main elements of the FAO Guidance addressing post-harvest activities with a particular emphasis on trade.</i></p> <p>Presenter: Ms Nicole Franz (FAO)</p> <p><b>Open Debate and Discussion</b></p> <p><i>Debate with the participants to identify the main challenges involving integrating small-scale fishers into international markets.</i></p> <p>Facilitator: Ms Nicole Franz (FAO)</p>
Session 9 – Overall Assessment of the Training	
15:00 h – 15:20 h (Jakarta, GMT+7) 10:00 h – 10:20 h (Rome, GMT+2)	<p><b>Refreshment Break</b></p>
15:20 h – 16:00 h (Jakarta, GMT+7) 10:20 h – 11:00 h (Rome, GMT+2)	<p>An assessment of the complete training program will be done by distributing a questionnaire to the participants.</p> <p>Facilitator: Ms Bhakti Anand (FAO)</p> <p>Initiate a debate on prioritizing topics for more in-depth development in upcoming training sessions, considering national requirements.</p> <p>Facilitator: Mr Marcio Castro de Souza (FAO)</p>
16:00 h - 16:15 h (Jakarta, GMT+7) 11:00 h - 11:15 h (Rome, GMT+2)	<p><b>Closing Remarks</b></p> <ul style="list-style-type: none"> <li>– MMAF representative</li> <li>– FAO</li> </ul>